

## CLAIMS

What is claimed is:

- 5    1.    A method of operating a business, comprising the steps  
of:

building a map of components of activities;

- 10   filtering said map of components to form a heat map of  
selected components;

defining attributes for said selected components, based on  
a competency lens;

- 15   identifying collaborations for said selected components;

building a business component solution stack using said  
heat map, said attributes, and said collaborations;

- 20   developing quick hits and investment opportunities from  
said solution stack;

- defining a roadmap of tasks for implementing said quick  
25   hits and investment opportunities; and

implementing said roadmap for said business.

2. The method of claim 1, wherein said activities are supported by appropriate processes, applications, infrastructure, and metrics.

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3. The method of claim 1, wherein said components are individually scalable and extensible.

10 4. The method of claim 1, wherein said filtering is cost filtering wherein cost is allocated to all components based on FTE's and direct cost charges by support units.

15 5. The method of claim 1, wherein said filtering is revenue filtering wherein revenue allocation determines a percentage share of overall revenue based on organizational budget and relative comparison of said selected components.

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6. The method of claim 1, wherein said competency lens...

25 7. The method of claim 1, wherein said collaborations comprise dynamic collaborations between said selected components.

8. The method of claim 1, wherein said collaborations comprise consolidator/server, processor, gatekeeper, controller, or analyzer collaborations.

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9. The method of claim 1, wherein said solution stack is built using revenue levers and cost levers.

10 10. The method of claim 1, wherein said quick hits and investment opportunities are developed by categorizing each as either an application enhancement, new application, application reduction, or business process only.

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11. A method of developing a business roadmap for a client, comprising the steps of:

building a map of client components of activities;

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filtering said map of components to form a heat map of selected components;

defining attributes for said selected components, based on  
25 a client competency lens;

identifying collaborations for said selected components;

building a business component solution stack using said

heat map, said attributes, and said collaborations;

developing quick hits and investment opportunities from  
said solution stack; and

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defining a client business roadmap of tasks for  
implementing said quick hits and investment opportunities.

10 12. The method of claim 11, further comprising the step of  
implementing said client business roadmap for said client.

13. The method of claim 11, wherein said activities are  
15 supported by appropriate processes, applications,  
infrastructure, and metrics.

14. The method of claim 11, wherein said components are  
20 individually scalable and extensible.

15. The method of claim 11, wherein said filtering is cost  
filtering wherein cost is allocated to all components based  
25 on FTE's and direct cost charges by support units.

16. The method of claim 11, wherein said filtering is  
revenue filtering wherein revenue allocation determines a

percentage share of overall revenue based on organizational budget and relative comparison of said selected components.

17. The method of claim 11, wherein said competency lens  
5 is an evaluation criteria to be applied to said heat map.

18. The method of claim 11, wherein said collaborations  
comprise dynamic collaborations between said selected  
10 components.

19. The method of claim 11, wherein said collaborations  
comprise consolidator/server, processor, gatekeeper,  
15 controller, or analyzer collaborations.

20. The method of claim 11, wherein said solution stack is  
built using revenue and cost levers.  
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21. The method of claim 11, wherein said quick hits and  
investment opportunities are developed by categorizing each  
as either an application enhancement, new application,  
25 application reduction, or business process only.

22. A program storage device readable by a machine,  
tangibly embodying a program of instructions executable by  
the machine to perform method steps for operating a  
5 business, said method steps comprising:

building a map of components of activities;

filtering said map of components to form a heat map of  
10 selected components;

defining attributes for said selected components, based on  
a competency lens;

15 identifying collaborations for said selected components;

building a business component solution stack using said  
heat map, said attributes, and said collaborations;

20 developing quick hits and investment opportunities from  
said solution stack;

defining a roadmap of tasks for implementing said quick  
hits and investment opportunities; and  
25 implementing said roadmap for said business.

23. The method of claim 1, including deploying process software for operating a business, said deployment comprising;

5 building a map of components of activities;

filtering said map of components to form a heat map of selected components;

10 defining attributes for said selected components, based on a competency lens;

identifying collaborations for said selected components;

15 building a business component solution stack using said heat map, said attributes, and said collaborations;

developing quick hits and investment opportunities from said solution stack;

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defining a roadmap of tasks for implementing said quick hits and investment opportunities; and

implementing said roadmap for said business.

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24. The method of claim 1, including integrating process software for operating a business, said integration comprising:

building a map of components of activities;

filtering said map of components to form a heat map of  
5 selected components;

defining attributes for said selected components, based on  
a competency lens;

10 identifying collaborations for said selected components;

building a business component solution stack using said  
heat map, said attributes, and said collaborations;

15 developing quick hits and investment opportunities from  
said solution stack;

defining a roadmap of tasks for implementing said quick  
hits and investment opportunities; and

20 implementing said roadmap for said business.

25. The method of claim 1, including deploying, accessing,  
25 and executing process software for operating a business,  
said method further comprising:

building a map of components of activities;



filtering said map of components to form a heat map of  
selected components;

defining attributes for said selected components, based on  
5 competency lens;

identifying collaborations for said selected components;

building a business component solution stack using said  
10 heat map, said attributes, and said collaborations;

developing quick hits and investment opportunities from  
said solution stack;

15 defining a roadmap of tasks for implementing said quick  
hits and investment opportunities; and

implementing said roadmap for said business.